

Kuwait Business Delegation

To



28-31 JANUARY 2013

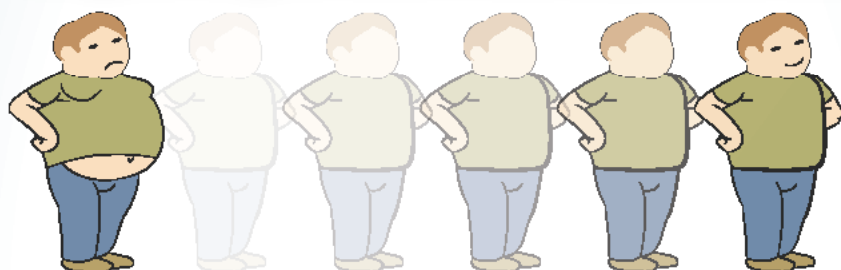
Dubai International Convention & Exhibition Centre



Visit

bodycontouringME.com

Your guide for good health & total body transformation



دليلك الشامل لإعادة صحة وتشكيل الجسم

ACNE Obesity
Body Contouring
Sagging Skin
High blood pressure



Wrinkles
Hair Removal
Diabetes
Tattoo Removal

Body
contouring



/bodycontouringME



@contouringME



/bcontouring

OFFICIAL TRADE DELEGATION TO ARAB HEALTH 2013

- I. TABLE OF CONTENTS**
- II. MESSAGE FROM AMERICA'S SENIOR COMMERCIAL OFFICER**
- III. MISSION DESCRIPTION**
- IV. BIOS ON COMMERCIAL SERVICE KUWAIT**
- V. MEDICAL SECTOR OVERVIEW**
- VI. COMPANY DELEGATES IN ALPHABETICAL ORDER**

**A Message from
America's Senior Commercial Officer in Kuwait**

Dear U.S. Exhibitors and Attendees:

On behalf of the U.S. Department of Commerce, I am pleased to introduce you to our official buyer delegation from Kuwait. The delegation consists of 10 Kuwait firms that seek partnerships in the medical equipment, supplies, pharmaceutical, and related health care technologies sectors.

Arab Health is an excellent venue for developing new business between Kuwaiti buyers and U.S. suppliers. Our highly professional team – Commercial Specialists Mr. Yousif Almahdi and Xavier Muthu – is working diligently to connect Kuwait buyers with U.S. health care firms such as yourself.

I encourage you to look at the market opportunities in the health care sector in Kuwait, and reach out to the many Kuwaiti firms that seek the latest in U.S. health care solutions.

Thank you for your full and vigorous engagement in Kuwait.

Sincerely,

Dao M. Le
Senior Commercial Officer

MISSION DESCRIPTION

The Business Development Mission to the UAE will assist Kuwaiti business to initiate or expand their purchasing goals with U.S. partners by making business-to-business introductions, providing market access information, and providing networking opportunities.

THE MISSION AIMS TO

- Help Kuwaiti companies expand their sourcing requirements and identify business opportunities in the rapidly growing health care industry;
- Strengthen US-Kuwaiti economic and commercial relations;
- Provide Kuwaiti's with first-hand information on American suppliers, technology and best practices in the industry.



Dao M. Le

Senior Commercial Officer

U.S. Embassy - Kuwait

Since 1994, Mr. Dao M. Le has served with the US Department of Commerce in assignments of increasing responsibility in the Middle East, South Asia, Southeast Asia and United States.

He is currently America's Senior Commercial Officer in Kuwait City, Kuwait. His previous tours include : Baghdad, Iraq (Commercial Attaché); Doha, Qatar (Senior Commercial Officer); Saigon, Vietnam (Commercial Officer); Cincinnati, OH (Director); New Delhi, India (Commercial Officer); Monterey, CA (Director); Hanoi, Vietnam (Commercial Officer); Southeast Asia (Regional Coordinator for ASEAN); Washington, DC (Confidential Advisor).

He has a MA from the Monterey Institute and a BS from Santa Clara University.



Yousif Almahdi
Commercial Specialist

Tel: +965-2259-1487
Fax: +965-2259-1271
Email: Yousif.Almahdi@trade.gov
Web: www.export.gov/kuwait

Mr. Almahdi joined the Commercial Service in 2013. Mr. Almahdi's sectors of specialty are defense, healthcare, information technology, and travel & tourism. His professional background at both the public and private sectors extend to more than 19 years. It is worth mentioning that before he joined the U.S. Embassy, Mr. Almahdi worked as Deputy CEO, Bahrain Chamber of Commerce & Industry, Kingdom of Bahrain

If you like to market your products and services in Kuwait, please contact Mr. Almahdi via the numbers above or e-mail at :
Yousif.Almahdi@trade.gov

KUWAIT'S MEDICAL SECTOR OVERVIEW

Guided by the \$104 billion economic development plan, Kuwait is in the midst of a healthcare-related infrastructure boom and is upgrading health facilities throughout the country. Kuwaitis suffer from high rates of obesity, diabetes and cancer across the population, with Kuwait ranking 13th in the world for obesity and 7th for diabetes. Although the population is young on average, there is concern about the growing burden of lifestyle-related diseases. Kuwaiti patients and their families travel frequently on government-financed trips to the U.S. and Europe for medical treatment.

In 2012 the GOK set aside more than three billion dollars, almost 15% of the total budget, for healthcare. According to local company estimates, the GOK is responsible for over 80% of the total investment in the sector. Kuwait is building well-equipped hospitals, specialized centers, and new laboratory and surgical facilities. Kuwait aspires to host world-class healthcare providers and improve the quality of healthcare in treatment centers such as Kuwait Cancer Center, Kuwait Chest Disease Hospital, Kuwait Radiology Center, Ibn-Sina Center for Ophthalmology and Dasman Research Center for Diabetes, among others. The GOK recently signed two agreements with foreign educational institutions aiming to improve medical professional training and medical facility management.

The Ministry of Health currently operates 15 general and specialized hospitals. In addition to the state-of-the-art 1,200-bed Jaber Al-Ahmed Al-Sabah Hospital which is currently being built, the GOK plans to build or renovate another 17 hospitals, providing a total of 7,600 additional hospital beds. Of these, the MOH will be responsible for building 8 new public hospitals while the Ministry of Public Works will build 9 towers at existing hospitals. The towers will be built at the Maternity hospital, Al-Sabah, Al-Razi, Al-Amiri, Ibn Sina, Al-Adan, Al-Jahra, Al-Farwaniya, and the Hussain Makki Juma'a Center for Specialized Surgeries. The country also has a well established primary

care network (polyclinics), which provides for a local clinic in every residential district of Kuwait. Nineteen new government polyclinics are projected to open in the next two years.

On the medical equipment side, in 2012, the GOK set aside approximately \$500 million for pharmaceutical, laboratory, and disposable medical products. Approximately \$150 million was budgeted for medical equipment for 2011 and the same amount for 2012.

According to the Ministry of Health, the private sector will be instrumental in the overall development of the medical sector as well. The private healthcare market is estimated at 10% of the total market, and is expected to grow by 15-20% in the coming years. Five new private hospitals are expected to open in the next few years, which would add at least 1,800 hospital beds. Although the government offers free healthcare services, in some cases patients are willing to pay a premium for private treatment in order to reduce waiting times and treatment schedules. In certain fields, such as obstetrics and gynecology or cosmetic surgery, local patients are paying a premium for high-end services offered by private hospitals. Recently, public healthcare centers began referring patients to private medical care providers for services like IVF treatment and physiotherapy.

Kuwait's privatization initiative involves broadening public-private partnerships and giving the private sector a growing role in the provision of healthcare services. Recent GOK efforts have focused on establishing the Kuwait Health Assurance Company (KHAC), a public private partnership, which will be responsible for managing the health care needs of the majority of the expatriates living in Kuwait. KHAC facilities will include 15 primary care centers and three hospitals.

Opportunities for U.S. companies include a broad range of healthcare-oriented products and services including medical equipment, hospital supplies, and specialized applications. In addition, medical services such as project management, health care consulting, human resource development, hospital administration, and technology transfers are in demand. Quality control is now being enforced at an increased level. It is estimated that 15,000 healthcare professionals will be needed in the public sector alone in the coming years.

Such soaring healthcare spending reflects the GOK's priority to improve the quality of life for both citizens and expatriates and to treat more Kuwaiti patients in-country.

Best Products and Services:

There is large potential in Kuwait's healthcare industry for U.S. companies offering medical-dental-lab equipment, general hospital supplies, pharmaceutical products and specialized systems and applications. Additionally, there is demand for unique products and new technologies, such as laser-treatment, nanotechnology and molecular medicine. Laboratory testing is also a growing segment and will require testing equipment and disposable tests. Surgical instruments are in high demand, as well as diagnostic or laboratory equipment in the fields of orthopedics, trauma care, ophthalmology, cardiology, oncology, radiology or radiotherapy and healthcare information.

Medical services such as project management, health care consulting, human resource development, hospital administration, and technology transfers are and will continue to be in demand.

Opportunities:

Equipment and services will be needed for existing and new medical centers and polyclinics. Interested companies should be prepared and complete required formalities in order to pursue business opportunities immediately when announced.

It is estimated that 1200 projects are scheduled for the second annual plan (2011-2012). The government of Kuwait has been and will be tendering over \$3.3 billion worth of healthcare



Mr. Hamad Al Abdulrazak

Director

Hamad@ashraf.com



Mr. Sheikh Mohiuddin

General Manager

sheikh@ashraf.com

Ashraf & Co.

Tel: +965-2434-4000

Fax: +965-2433-537

Email: medical@ashraf.com

www.ashraf.com

Company Overview:

Ashraf & Company Ltd was founded as a small general store in the Old Souk area of Kuwait in 1951 by Khalid Al-Abdul Razzak and Medi Ashraf. The company has since grown into a prominent establishment with considerable stature in the Kuwaiti market. The company has developed and maintained excellent relationships with key decision-making bodies in Kuwait's healthcare sector, from the Ministry of Health to medical institutions and private hospitals. Ashraf medical systems has been the major supplier of medical equipment for radiology, nuclear medicine and dental care in both the public and private sectors for decades and has earned an excellent reputation for its reliability in direct sales and after sales services.

Company Objectives:

- To meet with U.S. exhibitors from the following specialties: medical diagnostic imaging equipment, computer radiology systems, digital imaging, laser printers and daylight systems



Ali-AbdulWahab Al-Mutawa

Tel: +965-9729-8661

Fax: +965-2226-1767

Email: csi@aaw.com

Web: www.aaw@com

Mr. Faisal Al-Mutawa **Chairman and Managing** **Director**

Company Overview:

Ali-AbdulWahab Al Mutawa (AAW) is an international group based in Kuwait. The group is considered one of the largest trading and commercial companies in Kuwait with more than two thousand employees and annual sales exceeding 500 million US Dollars. The group represents over forty different global brands in the surging Middle East retail, pharmaceutical and consumer goods market.

Since its inception, the AAW Group has been praised by its suppliers and clients for its business ethics and values, which have helped forge and maintain strong business relationships that cross geographic and cultural barriers.

AAW has built strong know-how of its market, and invested in developing its resource competencies which has enabled the Group with its partners to bring together robust ideas, technology, products, services, people and capital. The result is exceptional value for customers in the fast growing and dynamic Middle East market.

Today, AAW is a diversified group of companies successfully operating across a range of growing sectors like consumer goods, pharmaceuticals, furniture and carpets, real estate, kitchen furniture, home appliances, outdoor gear, sports and fashion & having various world class brand in its portfolio like P&G, Pfizer, Roche, Nike, TAF, Crocs, Curves, Puma, Reebok, Prince, Shoebox, N.Y., and others.

AAW has both the infrastructure and distribution network to serve its customer needs efficiently and cost effectively. The company offers excellent brands to customers in both the public and private sectors, while also specializing in the pharmaceutical and medical equipment fields. AAW aims to further expand its business to accommodate additional portfolios in the healthcare sector.

Company Objective:

AAW officials are attending the Arab Health Conference to acquire and partner with well-known and reputable brands in healthcare and medical sector; also to meet and network with healthcare professionals from different parts of the globe.



Ali Abdulwahab Al Muta'wa Commercial Company is a diversified group of companies successfully operating across a range of continuously growing sectors like Consumer Goods, Pharmaceuticals, Furniture and Carpets, Real Estate, Kitchen Furniture, Home Appliances, Outdoor Gear, Sports & Fisheries and having various world class brand in its portfolio like FMG, Pfizer, Roche, Bandoz, Alcon & Pierre Fabre.

For more information +965 1804449



شركة علي عبدالوهاب المطوع
التجارية
ALI ABDULWAHAB AL MUTAWA
COMMERCIAL CO. K.S.C.C.



Mr. Sumanta Pandit
Divisional Manager Medical
Mobile: +965 69940825



Ms. Melby Merry
Project Sales Engineer
Mobile: +965 69950137

Arabi Enertech KSC

Tel: +965-23986083

Fax: +965-23982497/23986522

Email: sales@arabienertech.com; trading@arabienertech.com

Web: www.arabienertech.com

Company Overview:

Arabi Enertech KSC (formerly Abdul Aziz Yousuf Al-Essa & Co.) was formed in 1978 as a hospital equipment company. It has scaled great heights in various fields related to, medical equipment, medical supplies, energy, and technology and oil industry equipment. The company has reached the coveted position as one of the leading firms in both the health and energy sectors in the State of Kuwait.

The mission of the company is to provide excellent service to all clients in the medical and oil industry, other governmental organizations and the public in a qualitative, efficient and timely manner.

Company Objectives:

- Looking for new and innovative products and services in the medical sector;
- Representing US companies for mutually beneficial business;
- Networking with industry professionals and build relationship with US companies;

- Laboratory furniture and material suppliers;
- Medical equipment and consumables suppliers;
- Turnkey medical projects, as well as the design, supply of materials, erection and maintenance of laboratories; and
- Maintenance services of electrical, mechanical, HVAC and medical equipment in hospitals and clinics.



ARABI ENERTECH K.S.C (formerly Abdul Aziz Yousuf Al-Essa & Co.)



Specialized in Medical, Oil, Gas & Power Sectors since 1978

- Medical Gases/ Laboratory Furniture & Equipment Suppliers
- Medical Equipment and Consumables Suppliers
- Turnkey Medical Projects – Design, Supply of Materials, Erection and Equipping of Laboratory, Medical Gas Network, CSSD, Kitchen, Operation Theatre etc. in Hospitals and Clinics
- Maintenance of Electrical, Mechanical, HVAC & Medical Equipment in Hospitals & Clinics
- Trading & Equipment Services • Forward Sales • Stock Sales
- Engineering, Procurement, Construction Projects
- Fabrication Services

Some of our Principals

Medical Division:



Engineering Division:



Take a step forward to grow your business in Kuwait

Contact: Sumanta Pandit
Divisional Manager Medical
Mob: +965 69940825

Ms. Melby Merry
Project Sales Engineer
Mob: +965 69950137

P. O. Box 9831, 61009, Ahmadi, Kuwait
Tel: +965 23986083 Fax: +965 23982497/23986522
E-mail: sales@arabienertech.com; trading@arabienertech.com
Website: www.arabienertech.com



Advance Technology Company

Tel: +965-2224-7222

Fax: +965-2571-1761

Email: Ghassan@atc.com.kw

Web: www.atc.com.kw

Mr. Ghassan Mamlouk

Chief Executive Office

Company Overview:

Advance Technology Company KSC (ATC) was established in 1981 and since then it has registered a steady growth gaining an enviable reputation for dependability and quality services. ATC was listed in Kuwait Stock Exchange in 1996 with a paid up capital of \$50 million, total assets around \$100 million and more than 30 years experience behind it. ATC is the premier and major importer and distributor of a wide range of medical, pharmaceuticals and healthcare products and supplies. In addition, it represents hardware and software products, which are utilized in over 500 healthcare facilities in the Middle Eastern region.

ATC has both infrastructure and distributor networks to serve its customer needs efficiently and cost effectively. The company offers over 2000 products to customers in both in the public and private sectors, while specializing in turnkey projects and participating in international tenders. ATC aims to further invest to expand its infrastructure to accommodate additional portfolios to complement specialized area of activities in the healthcare sector.

Company Objectives:

- To acquire well-known and reputable brands in healthcare and medical sector;
- To meet their principals and network with healthcare professionals from different parts of the globe.



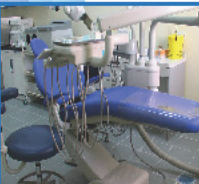
Advanced Technology Company شركة التقدم التكنولوجي

Our solutions and services include, but not limited to, the following:

**Biomedical Devices
and Solutions**



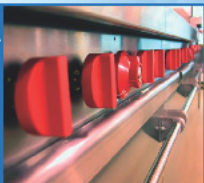
**Dental Materials
and Equipment**



**Diagnostic Imaging
Systems**



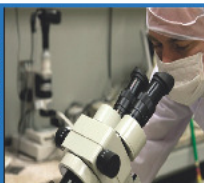
**Industrial Kitchen
and Laundry**



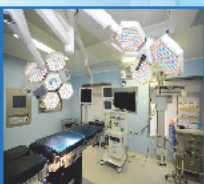
**Information
Technology**



**Laboratory Equipment
and Reagents**



**Medical, Surgical
and OR Solutions**



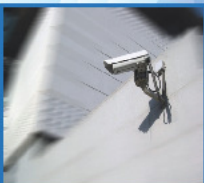
Medical Furniture



**Pharmaceuticals and
Medical Consumables**



**Security and Safety
Systems**



**Sterilization Equipment
and Infection Control**



**Medical Waste
Systems**



**Point-of-Care &
Therapy Systems**



Turnkey Projects



**Physiotherapy
and Rehabilitation**





Dr. Nidal Badawi
Business Development
Manager



Eng. Reyaz Ahmad
Asst. Managing Director

Central Circle Co

Tel: +965-2241-1758/2241-1748/2244-4228

Fax: +965-2244-5457

Email: cencico@centralcircleco.com

Web: www.centralcircleco.com

Company Overview:

Central Circle Company (CCC) is a leading and well-established company that offers total solutions to healthcare professionals in Kuwait. Since 1979, CCC has built its reputation by focusing on customers' demands and expectations in order to respond to the complex challenges in the healthcare environment. CCC's strategy is to build long-term client relationships. The company comprises of four divisions:

- Medical equipment and supply;
- Laboratory;
- Technical services;
- Beauty Care and Aesthetic

All four divisions are run by experienced and qualified bio-medical engineers, physicians and scientific specialists who are familiar with market requirements and have defined the processes and systems which are continuously developed to ensure that they offer outstanding quality and efficient products and services company customers.

Company Objective:

CCC seeks new technologies and equipment utilized in the field of healthcare solutions. It further seeks U.S. companies' collaboration to explore business opportunities for mutual benefits in the Kuwait market.



شركة الدائرة المركزية CENTRAL CIRCLE CO.

EXCELLENCE IN HEALTHCARE SINCE 1979

PROFESSIONAL SERVICES THAT INCLUDES:

- CONSULTATION AND INTEGRATION OF MEDICAL SOLUTIONS
- PLANNING AND EQUIPPING
- PREVENTIVE MAINTENANCE AND TECHNICAL SUPPORT
- CLINICAL SUPPORT AND TRAINING TO MEDICAL STAFF
- COMPLETE TURNKEY PROJECTS

Tel.: 2244 4228 - 2241 1758 - 2241 1748

Fax.: 2244 5457

P.O. Box: 1015, Salmiya 22011, Kuwait

E-mail: cencico@centralcircleco.com

www.centralcircleco.com

Dr. Ameer Behbehani

Director

Email: ameer@al-hafez.net

Al Hafez Trading Establishment

Tel: +965 1836979 (Ext. 101/106)

Fax: +965 24339378

Email: contact@al-hafez.net

Web: www.info@al-hafez.net

Company Overview:

Al Hafez Trading Establishment was launched in 1973. It is a family-run enterprise which enjoys a strong financial position, excellent distribution channels and solid relations at both the government and local market level.

Al Hafez Trading Establishment consists of three pillars: i) pharmaceutical distribution (exclusive agent for Bristol Meyers Squibb, one of the agents of Pfizer in Kuwait; and a number of generic companies); ii) medical supplies and consumer division; and iii) engine oil lubricants (we are the exclusive agent for SHELL oil in Kuwait).

Company Objective:

- To strengthen our existing relations with our partners; and
- To explore new opportunities for innovative niche products that meet our customer needs.

Mr. Thomas Mathew

Director

Al Essa Medical & Scientific Equipment Co WLL

Tel: +965 2483 4510

Fax: +965 2484 0629

Email: TMathew@AlEssaKuwait.com

Web: www.AlEssaKuwait.com

Company Overview:

Established in 1977, Al Essa provides solutions in health, education, research and industry. "Sales through Service" with a focus on understanding customer needs has been the cornerstone of the business. 500 plus employees and 35 years of acquired knowledge in medical, laboratory and education technology products has made us a vendor of choice in our core areas of expertise to various government and private institutions in Kuwait. Our business is based on complementing marketing, sales and service with application support to ensure that the end-user derives value from any investment in a technology solution with Al Essa.

Partnering with leading manufacturers of technology solutions worldwide, we provide equipment, consumables, accessories and re-agents in:

- **Medical Technology:** Infusion Therapy, Ventilation, Monitoring, Respiratory Therapy, Endoscopy, Orthopedic Surgery, Pharmacy Automation, Medication Dispensing
- **Laboratory Technology:** Molecular Biology, Pathology, Genetics & Forensics Education Technology: Simulation, Teaching Aids and Workshop Equipment
Information Technology; Laboratory Information Management, ICU Workflow Management
- **Engineering Solutions:** Medical Gas Systems, Laboratory Casework & Animal Research Facilities

Al Essa with its Consortium Partners – Asco, Pizzarotti, Studio Altieri and Qattan Architects has recently been awarded a contract to Design – Build – Equip a 450 bed hospital in Kuwait for the Ministry of Health.

Company Objective:

To expand our portfolio of products with a focus on "Enabling Accountable Healthcare".



Dr. Mohamed Saddik
Manager

Nour Medical Technology

Tel: +965-2246-7430

Fax: +965-2246-7460

Email: msaddik@nourmt.com

Web: www.nourmt.com

Company Overview:

Nour Medical Technology (NMT) was established in late 2010 to take a leadership role in the development of the healthcare infrastructure in Kuwait, and to offer the latest technologies and solutions available in the field of medical equipment & supplies.

We are experts in importing, marketing and sales of healthcare complete solutions and a wide range of hospital, medical & diagnostic equipment and supplies. In a period of two years, NMT has built strong relations with a considerable number of well-reputed multinational manufacturers and distributors of medical equipment and supplies. In addition, it has mobilized a well-experienced team of sales managers, product specialists, and biomedical engineers.

NMT caters to different stakeholders in the healthcare facilities (i.e., facility management, doctors, surgeons, nurses, scientists, and engineers). NMT's our customer base in the public and private sectors continues to expand.

NMT offers a wide portfolio of products in the different the different medical technology markets, such as Medical Imaging, Patient Care and Clinical Informatics, Nuclear Medicine, Radiopharmaceuticals, Healthcare Facilities Furniture, Homecare Healthcare, Laboratory, CSSD, and DNA.

Company Objectives:

- To provide complete and integrated solutions to healthcare facilities
- To establish communication with well-reputable brands in healthcare and medical equipment market in order to build long term sustainable business relation in the Kuwaiti market

Mr. Samir M. Quttaineh

Managing Director

Email: samir@aztckuwait.com

AZ Trading Company

Tel: +965-2398-3315

Fax: +965-2398-3318

Email: azt@qualitynet.net

Company Overview:

AZ Trading Company (AZTC) serves the industrial and medical sector in Kuwait. Since its inception, AZTC has offered a wide range of services for the medical sector. It mainly supplies medical and hospital equipment to healthcare industry in Kuwait.

AZTC's range of products includes:

- Cardiology Systems and Monitors
- Sterilizers and Autoclaves
- Ovens
- Sterilization Tracking Systems
- Gas Detectors
- Centrifuges
- Incubators
- Anesthesia Equipment and Monitor
- Medical and Pharmaceutical Refrigerators
- Medical Packing Systems
- Steam Generators
- Pharmaceutical Isolator
- Bottle Washing Machines
- Heat Sealing Machines
- Spectrophotometers
- Rehabilitation and Physiotherapy products
- Medical Carts and Trolleys.

AZTC also supplies surgical equipment and consumables, disposable items like patient gowns, surgical gloves, syringes, needles, surgical masks; diagnostic instrument and kits, ECG electrodes, neuromuscular stimulators, reagents and chemicals, pouches, reels, indicators, papers gynoecia instrument and all kind of disposables.

Company Objective:

- To meet with U.S. companies and explore opportunities for mutual collaboration
- To introduce innovative medical equipment in Kuwait



Mr. Moez Ali
General Manager

National Medical & Catering Supplies Co. KSCC

Tel: +965-2474-7875

Fax: +965-2473-4540

Email: natmed@nmcs.com.kw

Web: www.nmcs.com.kw

Company Overview:

National Medical & Catering Supplies Co. KSCC (NMCS) was established in 1989, and since then it has registered a steady growth gaining an enviable reputation for dependability and quality services. NMCS now operates as a "Kuwaiti closed shareholding company" and its equity capital is over KD 4 million (USD 13 million). After 23 successful years in business, the company has grown to 130 staff and is now considered a leading supplier in its field of operations.

NMCS is a premier importer and distributor of the following product category:

Medical Disposables., Food Service Disposables, Cleaning Products and Food Stuffs (selected range)

These product categories are internally handled as separate divisions but under one umbrella. Under the above categories, NMCS carries more than 2500 items and most of these are stocked for local distribution.

NMCS owns all their warehouse facilities with infrastructure to serve its customer needs efficiently and cost effectively. It has customers, both in the public and private sectors, and participates in tenders. The customer base comprises of M.O.H. K.O.C., private hospitals, hotels, catering companies, restaurant chains, supermarkets, food industries, airline, cleaning companies, etc.

Company Objectives:

Representatives from NMCS have always visited the Arab Health Show, and it has proved to be a good platform not only to meet existing suppliers from all over the world but also to make connection with new suppliers in our field of activity.

Big Country. Big Jobs. Big Solutions.



When you have a big job that calls for huge volumes of hot water, turn to Bradford White's MAGNUM Series commercial water heaters. Bradford White has the solution to your hot water needs no matter how large or small the installation. Our commercial water heaters are built to the most exacting specifications in our ISO9001 standard-certified facility in Middleville, Michigan. Our products are continuously

**MAGNUM
SERIES**

life-cycle tested in one of the most advanced Research & Development laboratories in the industry to ensure that they'll stand up to whatever is thrown at them. For your next installation, get the quality, performance and reliability you demand from a MAGNUM Series water heater. To learn more about Bradford White's MAGNUM Series line-up contact an authorized Bradford White distributor.



PRODUCTS ONLY FOR PROFESSIONALS

Branches: 24724057 / B - Hazzam: 22516790 - Hazzam Plaza: 22550170 - Falmahel: 23041901 - Sharmah: 24015011 - Spare Parts: 24017077 Ext.: 206
E-mail: info@arabiccompany.net - web: www.arabiccompany.net

52 Proud years serving
the health sector



LVR & DIV

VEENSTRA
INSTRUMENTE

Asclepiion
Care Technology

Abbott
A Promise for Life

Tiba

SILIMED

Diagnostic Imaging
Medical Wellness
Surgical intervention
Baby Care
Pharmaceuticals
Lab systems
Technical Support
International Operations



شركة بدر سلطان وإخوانه ذ.م.م.
Bader Sultan & Brothers Company W.L.L.

+965 2461 0480/1
+965 2461 0488/9
@ info@sultan.com.kw
www.sultan.com.kw
P.O.Box: 867 Safat 13009 Kuwait
f /BSBCKW @_badersultan